

# Do Personal and Interpersonal Power Influence Phonetic Accommodation?

Auburn Barron-Lutzross<sup>1</sup>, Andrew Cheng<sup>2</sup>, Alice Shen<sup>2</sup>, Eric Wilbanks<sup>2</sup>, and Azin Mirzaagha<sup>2</sup> <sup>1</sup>Stanford University, <sup>2</sup>University of California, Berkeley auburnbl@stanford.edu

## Background

Speech accommodation - changing aspects of speech production after hearing speech **Phonetic convergence** - automatic [1,2] increase in acoustic similarity between talkers **Phonetic divergence** can also occur due to social factors [3,4,5].

Accommodation can be influenced by the role of interlocutors [3] as well as self-rated autonomy [6].

→ interpersonal power relations → personal sense of power

confederate

Manipulating these directly and independently, we ask whether power influences accommodation of pitch.

### Methods

# 1. Pre-interview reading

Participant and Confederate separately record list of sentences (baseline measurements)

#### 2. Questionnaires

- Language background
  - Social network
- Big Five Personality Inventory (Short)

Confederate: Female native AmEng speaker trained for experiment

Participants: 39 native American English speakers

FS (N=10): PowerFul InveStor LS (N=9): PowerLess InveStor LN (N=10): PowerLess InveNtor FN (N=10): PowerFul InveNtor

#### 3. Personal power manipulation

High power Low power "Write about a time you felt powerful/powerless." [7]

# 4. Interpersonal power manipulation

Inventor: Brainstorm new mobile app, pitch idea to Investor. Investor: Brainstorm questions to ask Inventor to decide whether to invest. (Confederate always takes opposing role)

#### 5. Interview

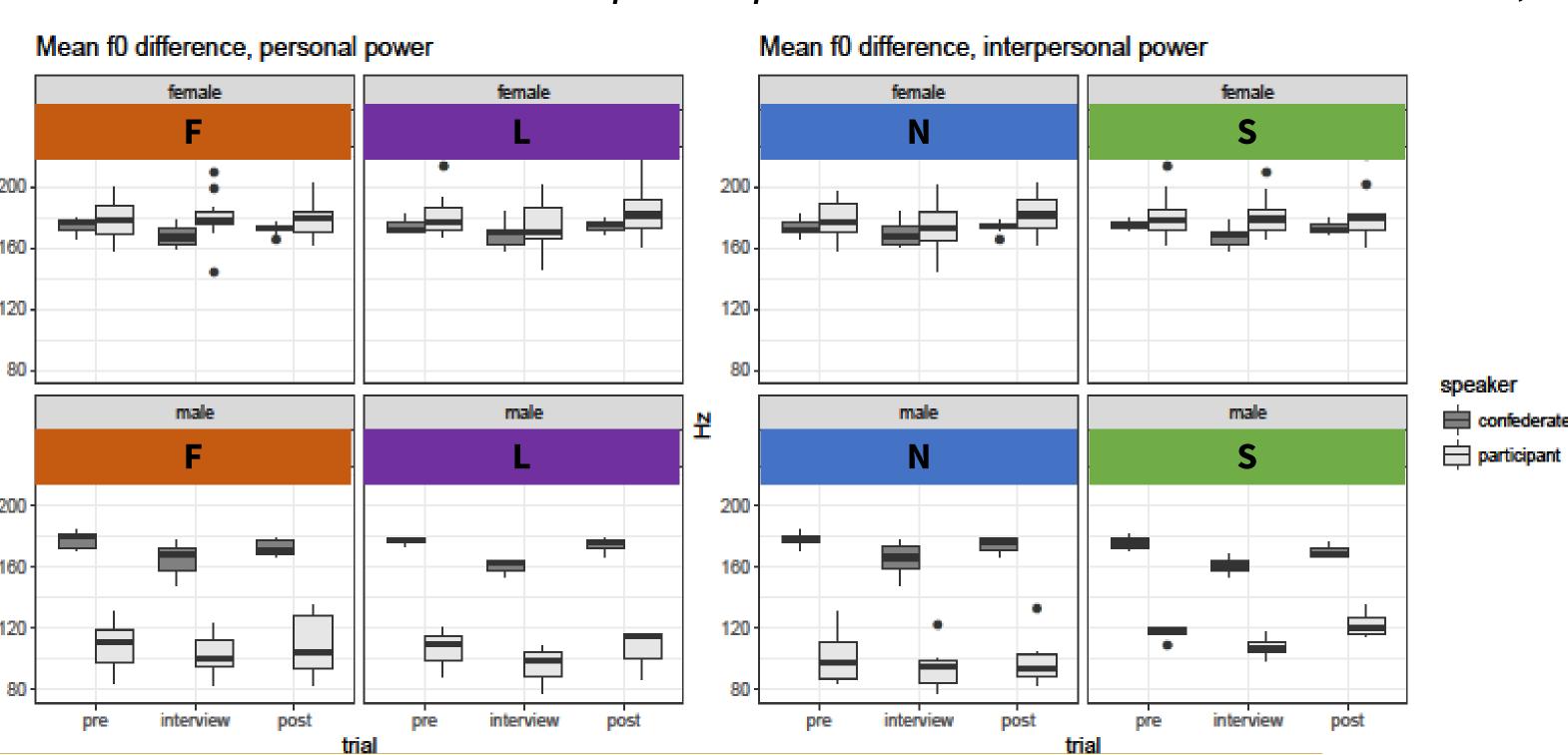
10-15 min. recorded role-play conversation between Inventor and Investor, about the mobile app

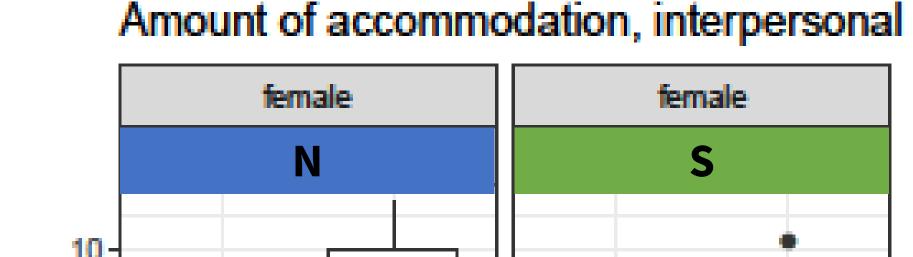
#### 6. Post-interview reading

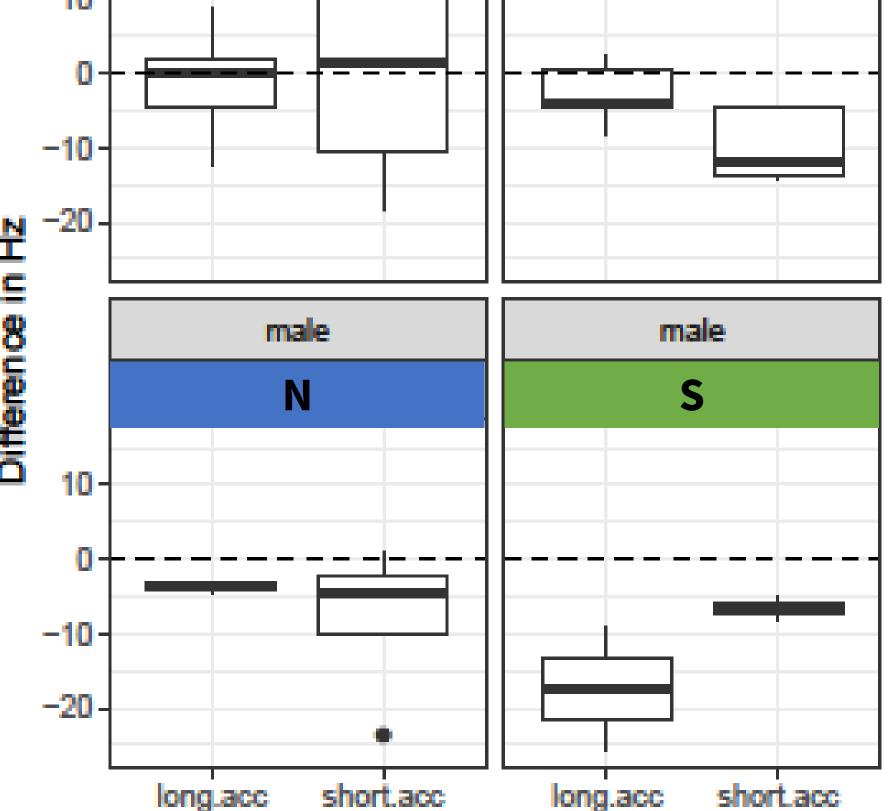
Participant and Confederate separately record same list of sentences from pre-interview

Results **Convergence =**  $|Participant-Confederate|_{Post}-|Participant-Confederate|_{Pre(baseline)}<0$ Smaller absolute difference between the participant and confederate after the task, compared to the baseline.

Between pre and post significant no difference was found 2001 when testing powerful 1801 versus powerless, and Inventor versus Investor. I.e., participants and confederate as a whole did not converge or diverge.

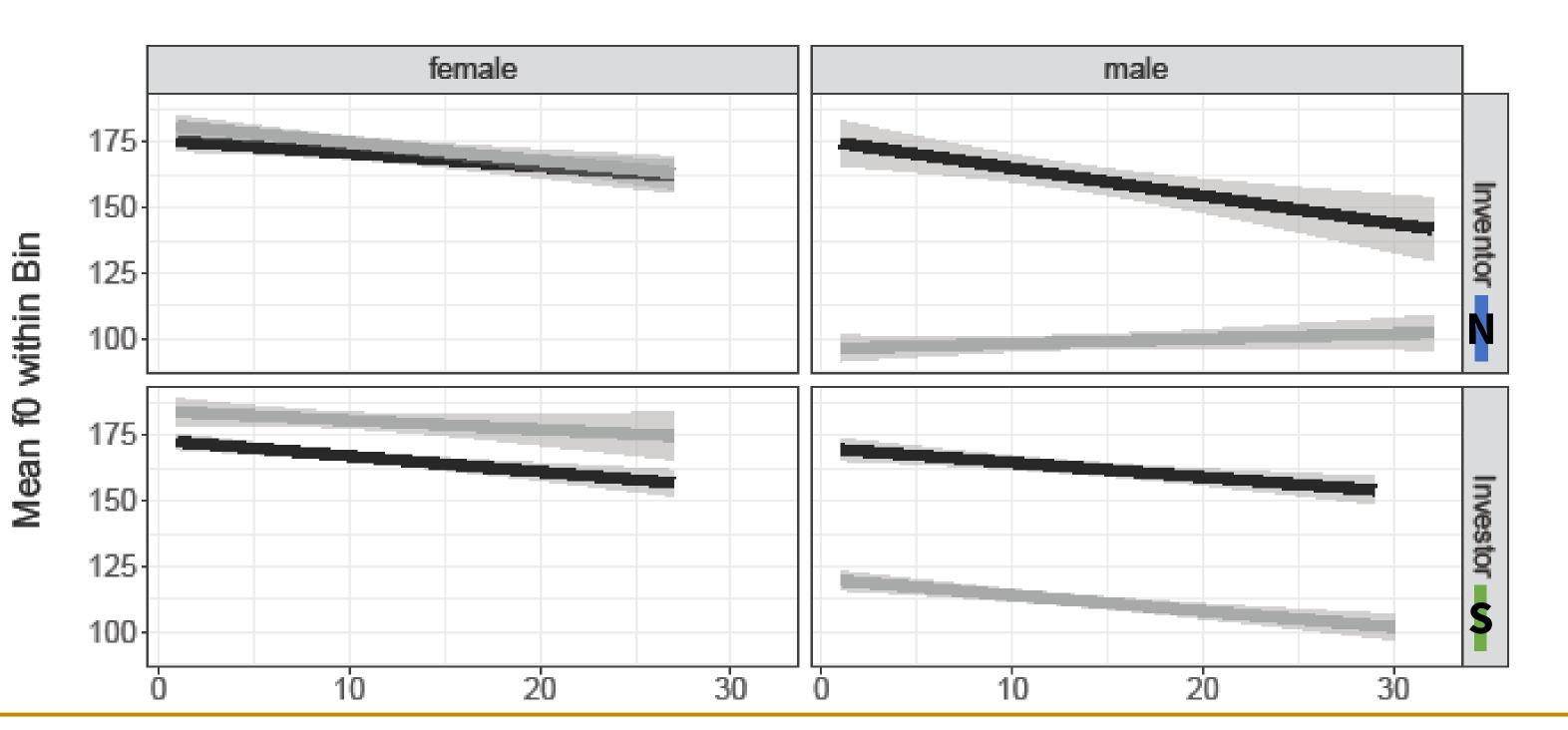






However, within the interview, the male Inventor group differed from male Investor and both female role groups in f0 trajectory from the beginning to the end of the interview (p<.001). The male Inventors' f0 did not fall as the

interview progressed.



Mean f0 Change During Interview

When comparing long-term (postpre) to **short-term** (interview-pre) accommodation, an interaction effect was observed between gender and role (p=.029) only. Male Investors converged the least.

accommodation duration

## Discussion

Neither personal sense of power nor interpersonal power relations appeared to have a significant effect on pitch accommodation. This may be due to the task itself or how accommodation was measured. However, promising results from the within-interview analysis indicate some interaction between gender and interpersonal power relations. Future work will examine other phonetic properties of the speakers such as formants and stop release.



References: [1] Goldinger, S. D. (1998). Echoes of echoes? An episodic theory of lexical access. Psychological review, 105(2), 251. [2] Shockley, K., Sabadini, L., & Fowler, C. A. (2004). Imitation in shadowing words. Perception & Psychophysics, 66(3), 422-429. [3] Pardo, J. (2006). On phonetic convergence during conversational interaction. Journal of the Acoustical Society of America 119, 2382-2393. [4] Babel, M. (2010). Dialect divergence and convergence in New Zealand English. Language in Society, 39(4), 437-456. [5] Bourhis, R. Y., & Giles, H. (1977). The language of intergroup distinctiveness. Language, ethnicity, and intergroup relations, 119-136. [6] Heath, J. (2016). Causes and consequences of convergence. eScholarship. [7] Galinsky, A. D., Gruenfeld, D. H., & Magee, J. C. (2003). From power to action. Journal of personality and social psychology, 85(3), 453-466.